



Crown
Commercial
Service

NHS Lancashire Procurement Cluster save £25,000 on permanent recruitment campaign

Background

NHS Lancashire Procurement Cluster (LPC) is a shared collaborative procurement and supply chain service for:

- Blackpool Teaching Hospitals NHS Foundation Trust
- East Lancashire NHS Trust
- Lancashire Teaching Hospitals NHS Foundation Trust

They wanted to recruit 4 new procurement managers to support their ambitious, strategic procurement agenda.

Having struggled to fill these roles through their standard methods, which included NHS jobs, LPC decided to appoint a specialist agency as their recruitment business partner.

The solution

LPC turned to the CCS Permanent Recruitment framework (RM6002) to help them find the right agency to meet their needs.

The framework is part of the Workforce Alliance suite of workforce support services for health HR and workforce functions.

Castlefield Recruitment was awarded directly due to their reputation for filling niche, hard to fill positions. They also offered LPC their most premium service at a highly competitive price.

The results

Following a high profile, multi-hire recruitment campaign Castlefield maintained their 100% success rate filling all 4 positions, as well as an additional 5th position:

- 2 Senior Procurement Managers
- 3 Procurement Managers

In addition to the successful delivery of the project, LPC saved £25,000 by accessing the favourable and reduced rates available through the framework.

Mike Doyle, Deputy Director, NHS Lancashire Procurement Cluster commented:

“Castlefield was highly methodical and consultative, providing a diverse and detailed shortlist with expert knowledge on each candidate, from which we appointed all roles first time round. Castlefield added huge value with a well-controlled aftercare service and smooth onboarding process which resulted in a 100% offer to acceptance rate.”

Find out more

Please call Jack Barnes – Associate Director – 0161 638 8746 or 07584 558 826